## Acquisition Reform Success Story



## Joint Direct Attack Munition (JDAM)

**Program Manager (PM)**: Mr. Oscar Soler **Program Executive Officer**: Mr. Harry Schulte **Contractor**: McDonnell Douglas Aerospace

Contractor PM: Mr. Charles Dillow

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## **Program Description**

A joint Air Force/Navy program to provide current fighter and bomber aircraft the capability to accurately and precisely attack fixed, or relocatable, land and maritime targets under adverse weather conditions from medium and high altitudes.

## **How Streamlining Made a Difference**

A comparison of the JDAM Program at Request For Proposal (RFP) release in Aug 93 (PB FY95) and the current program (PB FY98) is an amazing example of a program office team that not only applies the letter of acquisition reform, but embraces the intent of acquisition reform. The JDAM program forged a government-contractor team that produced the following results and is meeting or beating all cost, schedule and performance requirements.

Measure	PB FY95	PB FY98
Military Standards and Specifications	87	0
Used		
Statement of Work Pages	137	2
Contract Data Requirements (CDRLs)	146	22
Warranty	5 Yrs	20 Yrs
Average Unit Price (40,000 units)	\$42.2K (BY93)	<\$20K (BY93)
<b>Program Office Manning</b>	80	39
Development Time	64 Mos	48 Mos
Development Cost (TY\$)	\$549.7M	\$461.7M
<b>Production Time</b>	15 Yrs	11 Yrs
<b>Production Savings</b>	0	\$2.9B

**Bottom Line**: JDAM increased the warranty from 5 yrs to 20 yrs (doing it **better**), decreased production delivery time by 48 months (doing it **faster**), and saved \$3.0B in program cost (doing it **cheaper**).